

# PHOENIX FORWARD »

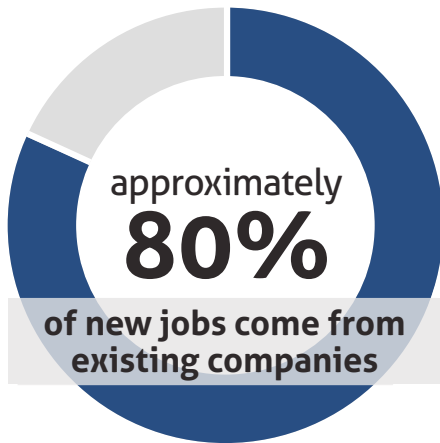
strengthening the road to prosperity

Business Outreach Summary  
July 2017 – September 2017





# NEW JOBS



## Company Expansions

This is a sample of the companies visited that are looking to grow and expand:

- VisionGate
- Integrated Medical Services
- WebPT



**JULY 2017 – SEPTEMBER 2017**

**Phoenix Forward** is a collaborative, strategic approach to economic development designed to grow and retain existing businesses in Arizona. The partners, which include the Arizona Commerce Authority, City of Phoenix, Greater Phoenix Chamber of Commerce and Maricopa County, conduct outreach visits to companies poised for growth. The partners coordinate their outreach efforts to maximize the number of companies the program reaches.









Greater Phoenix Chamber Foundation (GPCF) carries out the charitable and education objectives of the Chamber to promote economic prosperity and quality of life for the greater Phoenix region. Through workforce development efforts, GPCF serves as a link between industry and education, ensuring that individuals in the Greater Phoenix region have access to a high-quality, affordable education and related job training in these industries:

- Compliance and Risk Management
- Construction
- Cybersecurity
- Financial Services
- Health Care – Hospitals

*This quarterly report is a result of the coordinated and collaborative outreach conducted by its partners from July 2017 through September 2017 and reflects the industry intelligence shared by companies during this period on planned expansion and job creation for the upcoming year.*

## BUSINESS OUTREACH VISITS **293**



Sector	Number of Visits
 Advanced Business & Financial Services...	38
 Bioscience .....	12
 Health Care .....	37
 Transportation & Logistics .....	36
 Construction .....	23
 Manufacturing .....	67
 Retail .....	26
 Other .....	54

\*Other includes business sectors with fewer than 20 visits.



For more information, visit [www.phxforward.com](http://www.phxforward.com)

# ANTICIPATED GROWTH

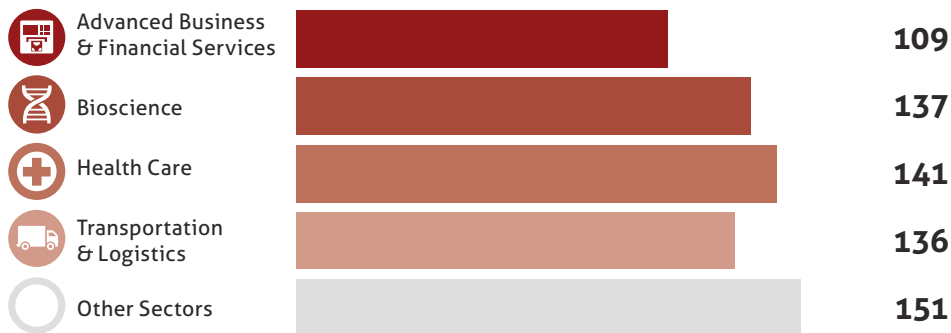
The *Phoenix Forward* partners worked individually and in teams to support the expansion of existing businesses in the region. During these visits, companies indicated the following anticipated growth: **674 new jobs** representing **\$48.7 million** in payroll, **\$40.5 million** in capital investment, and **319,500 square feet** in new building space.

*The numbers below reflect updated figures that were reported as a result of follow-up to previous visits.*

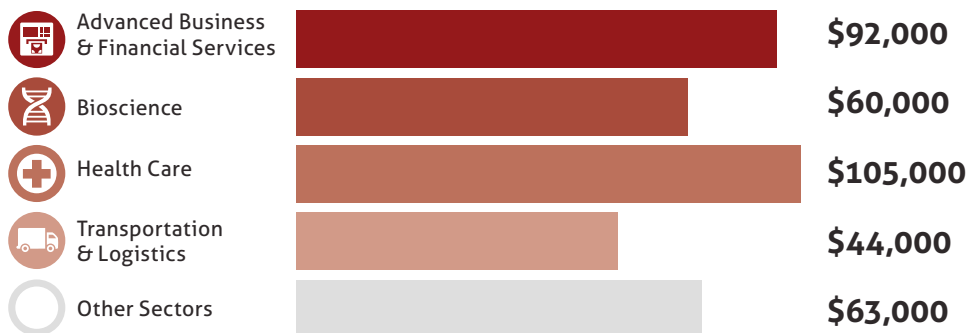
## NUMBER OF PROJECTED NEW JOBS

TOTAL PROJECTED NEW JOBS ALL SECTORS:

**674**



## PROJECTED AVERAGE WAGE OF NEW JOBS



## PAYROLL ADDED TO THE ECONOMY



**\$39.2 MILLION**



other sectors = \$9.5 million

**\$48.7  
MILLION**

## NEW BUILDING EXPANSION

total  
**319,500** square feet

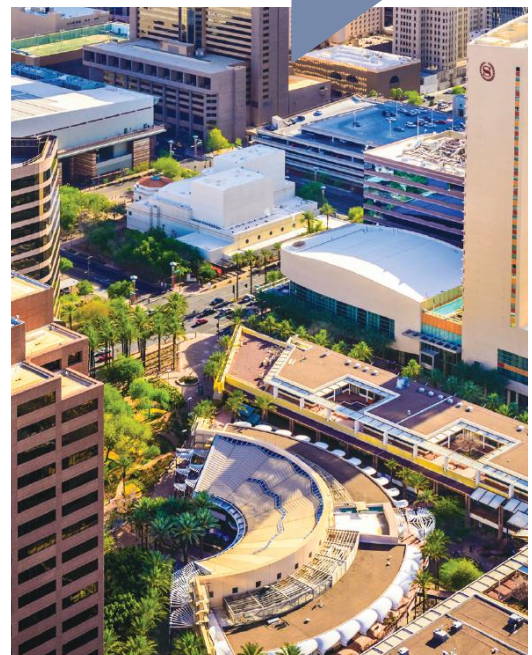
*Phoenix Forward* sectors  
**61,500** square feet

other sectors  
**258,000** square feet

Planned capital investment of  
**\$40.5 MILLION**  
in the next year

**9 of 10**  
companies project  
revenues to increase  
in the coming year

**98%**  
of companies rated  
the business climate  
as excellent or good





# PHOENIX FORWARD » INVESTORS

## FOUNDERS



## CHAMPIONS



Delivering power and water™

## TRUSTEES



## PATRONS

Bank of Arizona  
Delta Dental of AZ  
Dignity Healthcare  
DMB

Freeport-McMoRan Inc.  
HonorHealth  
KPHO CBS 5

Mercy Care Plan  
Snell & Wilmer  
Southwest Gas

Sunstate Equipment Co.  
The Weitz Company  
Wells Fargo Bank

## LEADERS

Alliance Bank  
Merchants Information  
Solutions  
Polisnelli

Quarles and Brady, LLP  
Republic Media  
Sundt Construction

## SUPPORTERS

Community Tire Pros  
Ernst & Young

Mercy Maricopa  
Off Madison Ave.

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